



3Q21 Earnings Release

November 10, 2021
Investor Relations



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The financial information in this document are consolidated earnings* results based on K-IFRS.

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1. 실적요약 / Financial Summary



[Unit: KRWbn, 십억원]

	3Q20	2Q21	3Q21	Change in %	
				YoY	QoQ
Revenue	54.1	64.5	55.8	3.2%	-13.5%
COGS	15.6	17.2	14.4	-8.1%	-16.7%
Gross Profit	38.4	47.3	41.4	7.8%	-12.4%
(%)	71.1%	73.3%	74.2%	3.2%p	1.0%p
SG&A	17.3	20.7	20.1	16.2%	-3.0%
Operating Profit	21.2	26.6	21.4	0.9%	-19.7%
(%)	39.1%	41.2%	38.3%	-0.9%p	-2.9%p
Others	-0.7	-4.4	7.0		
Pre-tax Income	20.4	22.1	28.4	39.0%	28.3%
Net income	10.7	15.4	21.1	98.3%	37.3%
(%)	19.7%	23.9%	37.9%	18.2%p	14.0%p

2. 제품별 매출 / Revenue Breakdown



[Unit: KRWbn, 십억원]

	3Q20	(%)	2Q21	(%)	3Q21	(%)	YoY	QoQ
Toxin	28.2	52.2%	35.3	54.7%	25.1	45.0%	-11.2%	-28.9%
Filler	17.9	33.1%	21.3	33.0%	21.4	38.3%	19.5%	0.3%
Cosmetics	3.7	6.9%	2.7	4.2%	4.2	7.5%	12.6%	56.2%
Medical device	3.6	6.7%	4.2	6.5%	4.5	8.1%	23.8%	6.8%
Hugel America	0.6	1.1%	1.0	1.6%	0.6	1.1%	8.1%	-39.1%
Total	54.1	100.0%	64.5	100.0%	55.8	100.0%	3.2%	-13.5%

*J World included in Medical device segment

3. 지역별 매출 / Regional Breakdown



[Unit: KRWBn, 십억원]

		Toxin & Filler				
		3Q20	2Q21	3Q21	YoY	QoQ
Domestic		21.1	27.8	18.8	-11.0%	-32.4%
Export		25.0	28.8	27.7	10.6%	-3.9%
	Asia	20.1	19.9	18.9	-5.9%	-5.0%
	Latin America	1.9	2.8	2.6	39.3%	-7.4%
	EU/CIS	3.0	6.0	6.1	102.9%	1.2%
Total		46.1	56.6	46.5	0.7%	-17.9%

4. Appendix – 재무상태표 / Balance Sheet



[Unit: KRWbn, 십억원]

	2019	2020	3Q21
Asset			
Current Asset	640.9	668.4	605.3
Non-Current Asset	253.8	287.9	392.2
Total Asset	894.7	956.3	997.5
Liability			
Current Liability	37.6	43.8	37.9
Non-Current Liability	112.9	118.5	126.6
Total Liability	150.4	162.3	164.5
Equity			
Paid-in Capital	2.2	6.4	6.3
Capital Surplus	331.4	327.2	327.3
Other Capital Components	-397.1	-395.3	-419.8
Accumulated Other Comprehensive Income	-5.3	-0.1	5.3
Retained Earning	768.3	808.5	862.1
Non-Controlling Interests	44.8	47.4	51.8
Total Equity	744.3	794.1	833.0
Total Liability and Equity	894.7	956.3	997.5



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